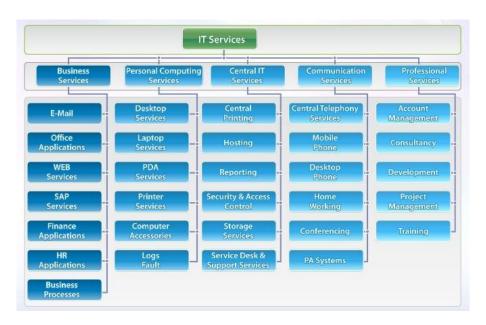
By Rose Dyson



What is a Service?



• A means to give/do something valuable to/for stakeholders

- For example:
 - Students can participate in a lecture or live discussion, on or off campus
 - Staff can work remotely or from home
 - Community can access social services (medical, legal, etc)

 An accessible source of reliable, complete and accurate information about our Services

- Facilitate service:
 - Manage
 - Sell
 - Buy
 - Deliver
 - Support
 - Develop



• Accessible :

- By whom?
- Where?
- How?
 - Current and Prospective Students
 - Alumni and Guests
 - Researchers
 - Local Businesses
 - Industries (Employers, Partners, Customers)
 - Permanent and Casual Staff
 - Members of the local and greater Community



- Suppliers
- Support staff
- Service Managers
- University Chancellors and Executives
- Anyone interested in innovation, development and knowledge



Facilitate service:

Manage

Sell

Buy

Deliver

Support

Develop

- Complete and Accurate:
 - What?
 - When?
 - How?



- Gather
 - Interviews
 - Questionnaires
 - Workshops
 - Listen
 - Ask
 - Observe
 - Probe
 - Investigate (logs, etc)





- Verification
- Data Reconciliation
- Surveys
- Track, measure, report

Facilitate service:

Manage

Sell

Buy

Deliver

Support

Develop



• Services :

- By whom?
- Where?
- When?
- How?

HR

Teaching and student administration Finance

Marketing

Technology

Health and Safety

Library

Facilities/Property

Research

Facilitate service:

Manage

Sell

Buy

Deliver

Support

Develop

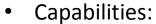


• Services :

- By whom?
- Where?
- How?



- Personal Computing
- Business Applications
- Datacentre, Hosting & Infrastructure
- Communication
- Collaboration
- Data Warehousing



- Security and Privacy
- Program/Project Management
- Business Analysis
- Data Management
- Data Analysis
- Application Development
- Communication/Collaboration
- Mobility
- Content Management
- Asset Management
- Integration
- Support





- Find ways to improve the way to:
 - Decide
 - Manage
 - Sell
 - Buy
 - Deliver
 - Support
 - Develop



- Supports and encourages a service focused culture
- Supports perception and expectation clarity through transparency

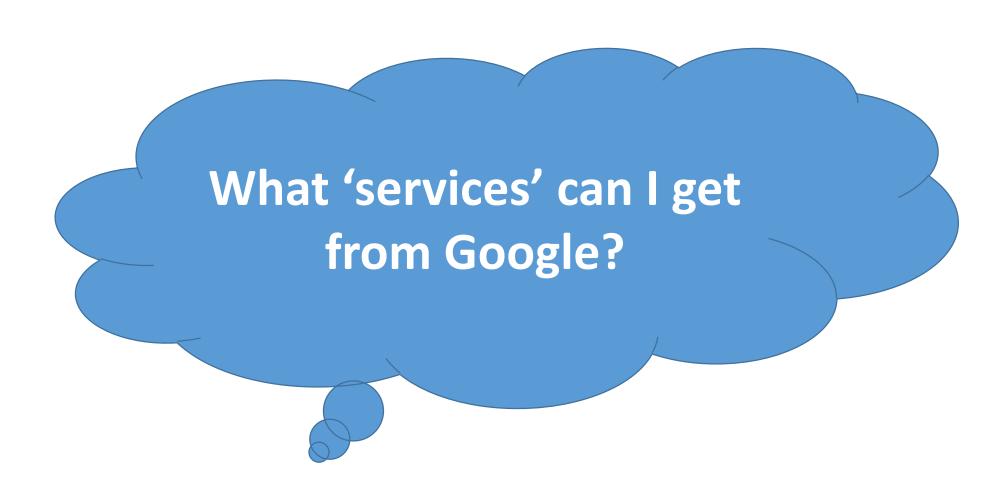


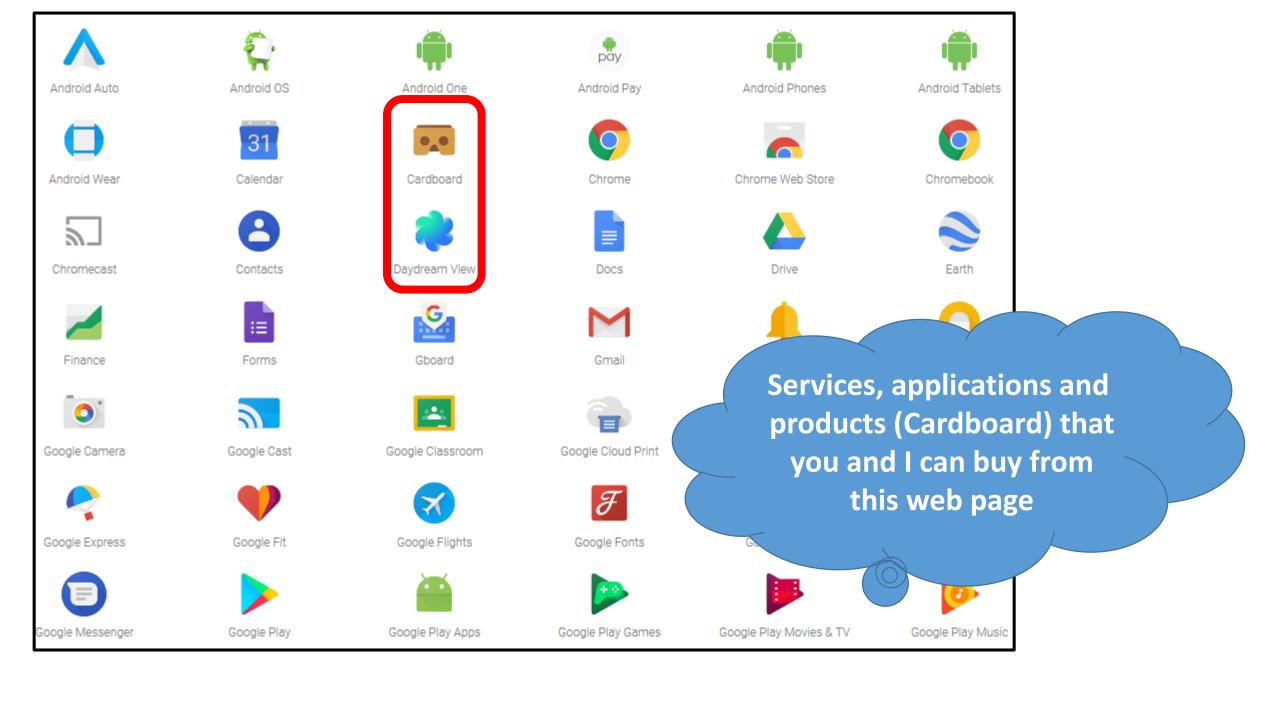
Enable **improvement** transparency
Is it working?
Services offered vs service de-cluttering
Service innovation
Eliminate duplication

Enable **impact** transparency
Business Impact
Risk Impact
Continuity Impact (Critical)

Enable **financial** transparency
Cost modelling
Track Service Utilization and ROI

For example.....





How to order?

Pricing Solutions Resources Choose an edition New Business Security Small Business Setup Product Training Enterprise Teams FAQ₈ Retail Manufacturing Professional Services Technology Healthcare Government

More Information

Basic

Professional office suite with 30GB storage

\$5

per user per month

GET STARTED

- ✓ Business email through Gmail
- ✓ Video and voice conferencing
- Shared calendars
- Documents, spreadsheets, and presentations
- $\checkmark~~$ 24/7 support by phone, email, and online
- \checkmark Security and administration controls
- 30GB cloud storage

Business

Enhanced office suite with unlimited storage and archiving

\$10

per user per month

GET STARTED

- Business email through Gmail
- ✓ Video and voice conferencing
- Shared calendars
- Documents, spreadsheets, and presentations
- 24/7 support by phone, email, and online
- Security and administration controls
- Unlimited cloud storage (or 1TB per user if fewer than 5 users)
- ✓ Smart search across G Suite with Cloud
 Search
- Archive and set retention policies for emails and chats
- eDiscovery for emails, chats, and files
- ✓ Audit reports to track user activity

Enterprise

Premium office suite with advanced controls and capabilities

\$25 per user per month

GET STARTED

- Business email through Gmail
- Video and voice conferencing
- Shared calendars
- Documents, spreadsheets, and presentations
- 24/7 support by phone, email, and online
- Security and administration controls
- Unlimited cloud storage (or 1TB per user if fewer than 5 users)

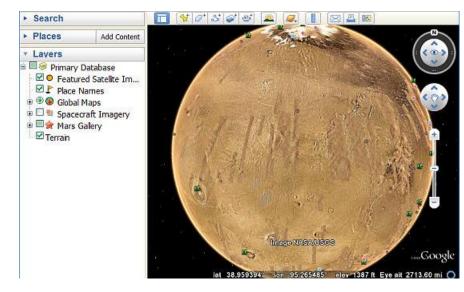
- Smart search across G Suite with Cloud Search
- Archive and set retention policies for emails and chats
- eDiscovery for emails, chats, and files
- Audit reports to track user activity
- ✓ Data loss prevention for Gmail
- Data loss prevention for Drive
- ✓ Hosted S/MIME for Gmail
- Integrate Gmail with compliant third-party archiving tools
- Enterprise-grade access control with security key enforcement
- Gmail log analysis in BigQuery

Other Catalogues









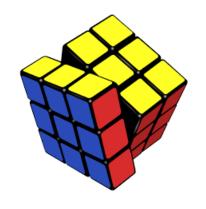




Find out what you know

- Make 2 initial lists:
 - Which Services you and your teams think you deliver and how

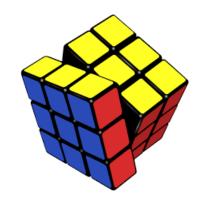
 Which Services your customers think you deliver and how



Consolidate the lists

Negotiate and agree on the differences

- Release it!
 - As long as key stakeholders agree



Collect feedback

- Find out what needs to be Improved
 - What is missing (information or Service)
 - What needs to be removed
 - What needs to be changed

- Negotiate and agree on changes
 - Under the control of Change Management

- Release it!
 - As long as key stakeholders agree

Go back to the previous slide...



Tip #1: A Service Catalogue is **NOT just** an Online Self Service Portal



Remember that the Catalogue must be:

An accessible source of reliable, complete and accurate information about our Services

Tip #1: A Service Catalogue is NOT just an Online Self Service Portal

Tip #2: Do as much as you need, when you need



Keep it practical:

Quick and incremental wins....

Tip #1: A Service Catalogue is NOT just an Online Self Service Portal

Tip #2: Do as much as you need, when you need

Tip #3: Use the universal Golden Rule:

"We should treat others as we would wish to be treated."



Keep it practical:

Consider the Stakeholders

Tip #1: A Service Catalogue is NOT just an Online Self Service Portal

Tip #2: Do as much as you need, when you need

Tip #3: Use the universal Golden Rule:

"We should treat others as we would wish to be treated."

Tip #4: If you can't maintain it, DON'T DO IT!



Remember that the Catalogue must be:

An accessible source of reliable, complete and accurate information about our Services



Tip #1: A Service Catalogue is **NOT just** an Online Self Service Portal

Tip #2: Do as much as you need, when you need

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"We should treat others as we would wish to be treated."

Tip #4: If you can't maintain it, DON'T DO IT!

What is Taxonomy?

 Makes it possible to group and manage Services to ensure we deliver what we agreed



- Nomenclature
- Identification
- Description
- Classification (grouping)



What is Taxonomy?

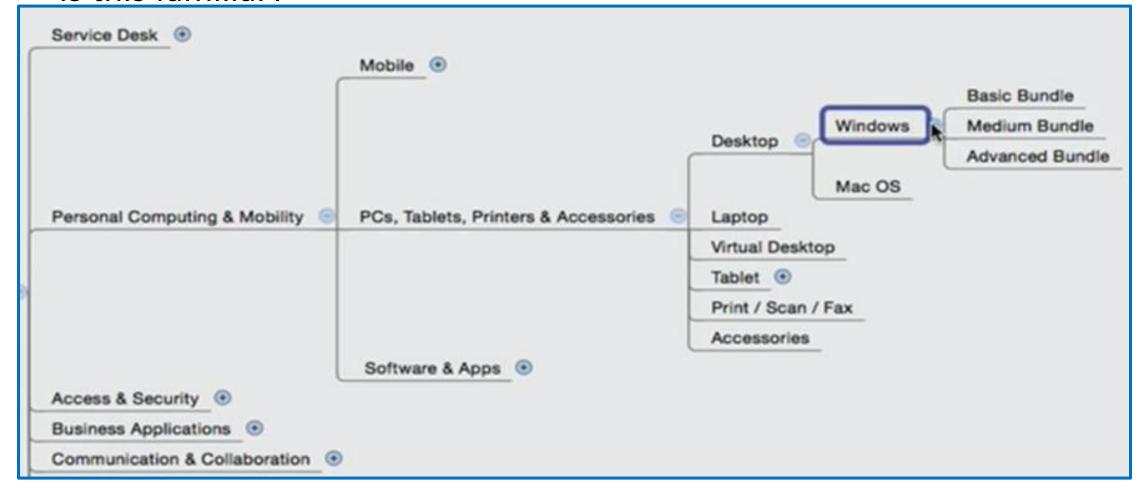
- For example:
- Technology Services
 - Personal Computing
 - Business Applications
 - Datacentre, Hosting & Infrastructure
 - Communication
 - Collaboration
 - Data Warehousing



What is Taxonomy?



• Is this familiar?



What is Topology?

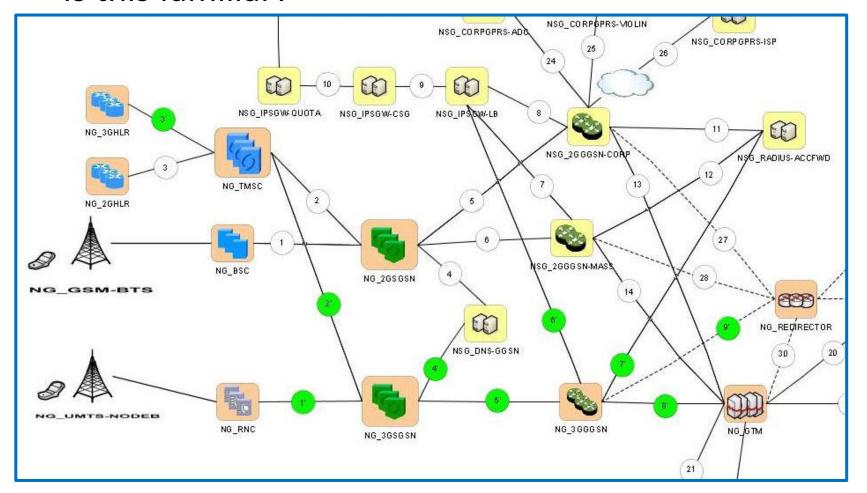
The relations of components, including itself

• Architecture



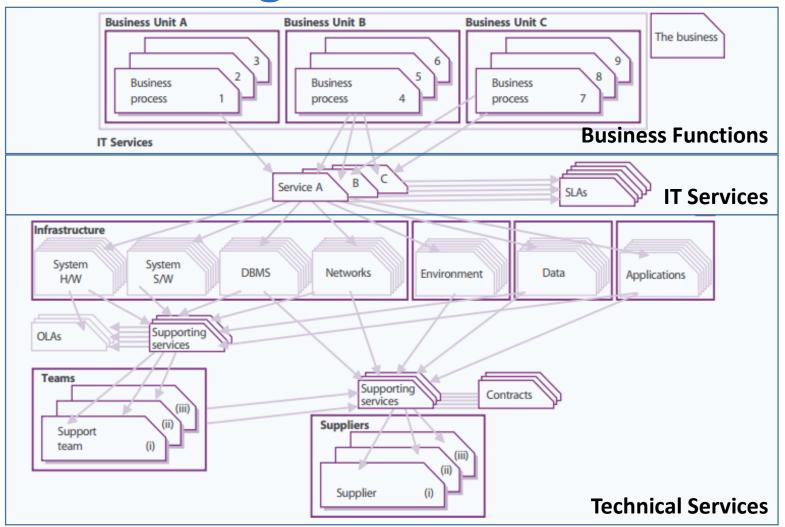
What is Topology?

• Is this familiar?





Put it together

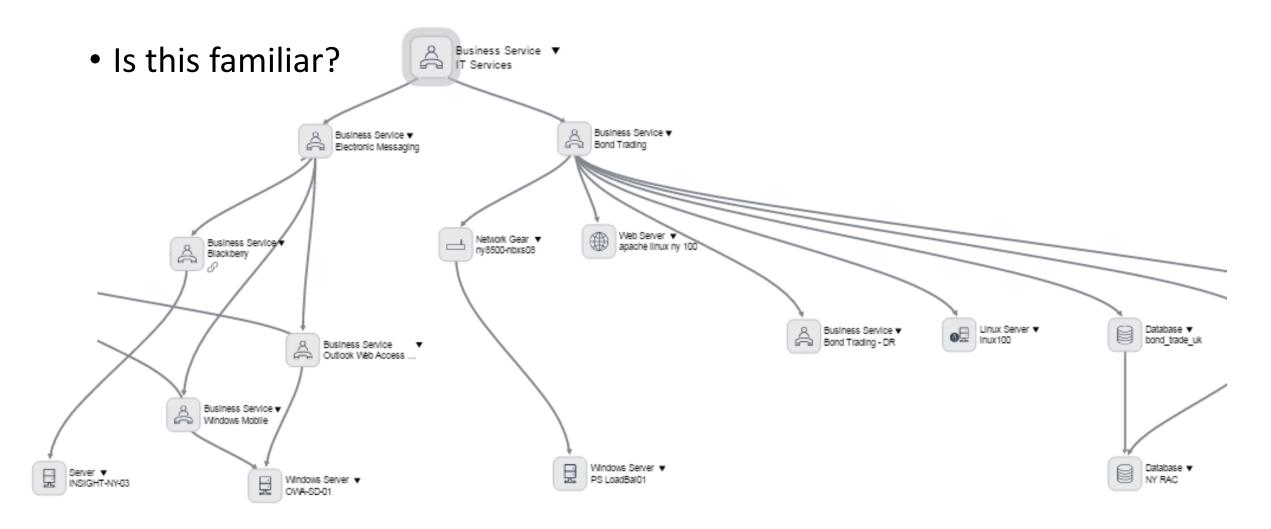






Extracted from ITIL SD book, 3.3 – Identify Service Requirements

Put it together



Myths and Mistakes

- Self-Service portal is enough
- Service Portfolio is overkill
- Release when it is 100% right
- Set and forget
- The Service Desk can do it
- Process is overkill
- We need a new tool





Myths and Mistakes

- Self-Service portal is not enough
- Service Portfolio is not overkill
- Release when it is enough to produce value
- Continual Improvement
- Ownership and control
- Process is a must
- We do not (necessarily) need a new tool





Questions

For a copy of the slides





Rose Dyson



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Thanks for the opportunity