



The 5th Annual Insight USLC SLAM CONFERENCE 2017

Evolving from the success of the Software Licensing and Asset Management Conferences, the University Software Licensing Community, with the support of CAUDIT and QUDIT will again be running this event in 2017. The theme this year is **Strength through Collaboration**. It will be held in Brisbane at the Ship Inn, South Bank campus, Griffith University on Wednesday 30th August, Thursday 31st August and Friday 1st September 2017.

The USLC is hosting this hands-on workshop and conference and involving **key decision makers from software licensing and asset management areas representing a large number of Universities from across Australia and New Zealand**, vendors and resellers. This year, the conference will be held over 2 days, preceded by a half-day workshop exclusively for university delegates.

The conference objectives are to showcase University initiatives and innovative approaches to licensing solutions suitable for today's academic environment of research, teaching and administration. The challenges of software licensing continue to increase with changing client needs, increased budget pressure and a new software licensing landscape with short application lifespans, cloud services and mobile device management.

With the focus on collaborative category procurement through a strong community of specialists concentrating on software asset and contract management solutions, the attendees will share their experiences with; and discuss trends and emerging solutions to:

- IT category management.
- Procurement strategies and outsourcing opportunities.
- Contract and software asset management solutions.
- Vendor challenges and opportunities, audits and beyond.
- Changing University structures, funding and team responsibilities.

Also included during the three days will be:

- A vendor/sponsor free day including a CAUDIT Strategic Procurement Update, and a USLC Community of Practice workshop and planning session.
- Presentation and demonstration of the new USLC Online Collaboration Presence site and project solution.
- A separate trade show for Sponsors to meet and network with attendees.
- Vendor involvement – Microsoft will be returning in 2016 and Apple Volume purchasing and licensing is on the agenda.
- Insight, Hearne Scientific Software, Software One & other supporter sponsors.
- Sessions focused on Asset Management systems, Software Licensing as a Service, Contract Management (Performance and Vendor Engagement)
- The facilitated sessions will include Expert Panels and Case Studies where University staff will discuss their implemented solutions and the attendees in groups will discuss and review future directions.
- Industry keynote presentations which will focus on new and emerging technologies with respect to application licensing procurement and the implications for the university environment.

CONFERENCE SPONSORS

GOLD



SILVER



Day 1, Wednesday 30th August

This half day, starting with lunch, will be closed to vendors, will include a CAUDIT Strategic Procurement update from Anne Keeley, a Community of Practice discussion and USLC workshop session.

A Welcome Reception and Sponsor Trade show will be held after the day sessions and will give an opportunity for the sponsors to demonstrate their products and delegates to network on the 7th Level balcony of the Webb Centre, overlooking Brisbane.

Day 2, Thursday 31st August

The conference will commence with a Welcome and opening keynote followed by a mixture of relevant industry presentations, panel sessions and case studies. A conference dinner will be hosted at Rydges Southbank to enable further networking for the attendees.

Day 3, Friday 1st September

This final day of the conference will continue with additional keynotes, workshop sessions (including The Great Audit) and relevant vendor presentations.

The Ship Inn is providing all the catering so please let the conference organiser know if you have any dietary requirements. For the coffee challenged, a Barista will be available during the conference and between the accommodation and the conference venue is an amazing number of cafes, food outlets and shops at Southbank parklands.

To encourage attendance from universities around Australia, **the registration fee is \$170 (plus GST) if received prior to 31 July**. However, the venue has a defined capacity, so attendee numbers are limited and early registration is recommended. The fee for registrations received after 31 July will be \$200 (plus GST).

BRONZE



RED ROCK

A DXC Technology Company



**DINNER
SPONSOR**



ORGANISER



When

Wednesday 30 August, 11.30am – 5:00pm; Welcome Reception and Trade Show 5:00pm

Thursday 31 August, 9:00am – 5:00pm; Conference Dinner starting at 6:30pm

Friday 1 September, 8:45am – 3:30pm

(times are subject to change and will be confirmed prior to conference commencing)

Where

Conference Room, Level 2, Building S06 (**Ship Inn**), South Bank campus, Griffith University ([map ref P4](#))

Registration

from 11.30am, Wednesday 30th August 2017

Transport

The South Bank campus of Griffith University is within walking distance from the Brisbane CBD (Victoria Bridge or Goodwill Bridge) and is easily accessible by extensive bus, train, ferry and CityCat services. To plan your public transport trip visit the TransLink website translink.com.au

Paid parking is available in the South Bank Parklands, Brisbane Convention and Exhibition Centre and QPAC parking stations.

Cost

\$170 plus GST per person

This includes lunch and afternoon tea for university delegates, and Welcome Reception and Trade Show on Wednesday; morning and afternoon tea, lunch and conference dinner on Thursday; morning and afternoon tea and lunch on Friday.

QUDIT Special Subsidy

QUDIT will provide a subsidy for travel and accommodation of up to \$500 per attendee, for up to two delegates per member organisations. Member organisations are listed [here](#). Subsidies are not provided for non-member organisations.

Travel

Attendees will be responsible for their own travel arrangements.

Accommodation

Rooms have once again been secured at [Rydges South Bank](#) this year so we can offer delegates accommodation through the registration system.

RYDGES SOUTH BANK QUEEN ROOM

\$234 per night (room only). A full buffet breakfast is offered at a discounted price of \$30 (usually \$39).

Valet parking is offered at \$30 per vehicle (usually \$40) if pre-booked.

These special rates apply only if booked through the conference organiser. Please DO NOT contact the hotel direct if you would like to take advantage of this special rate. You can book your accommodation as part of the registration process. You will be required to pay in full at the time of booking. If your university system requires this to be done separately, or you prefer to give credit card details as a holding guarantee, please contact Debra at Anagram Events to discuss (contact details below).

RSVP

Monday 31 July, 2017

Registrations received after this date will be subject to an administrative surcharge

To Register

Please go to our [online registration form](#) to register.

Enquiries

Debra - uslc@anagramevents.com.au or phone +61 7 3389 3525 W: anagramevents.com.au

Places are limited so please register early to avoid disappointment.

Refunds and Cancellation:

*A refund will be given for conference cancellations received **prior** to Wednesday 23 August 2017, less a \$20.00 (ex GST) administration fee. Cancellations after this date will not be refunded; however, delegates may nominate a substitute in their place. Change of name will attract a \$5.00 (ex GST) administration fee. Refunds or credits will not be given for failure to attend, late arrival or early departure. All refund requests **MUST** be in writing and received by the conference organisers **prior** to Wednesday 23 August 2017.*

Please note: Accommodation cancellations must be received in writing and cancellation fees are at the hotel's discretion depending on date of cancellation. Cancellations received after Sunday 30 July 2017, and no shows, may incur a cancellation charge equal to the entire stay's accommodation rate. All refund requests will be processed after the conclusion of the conference.

INFORMATION ABOUT THE UNIVERSITY SOFTWARE LICENSING COMMUNITY (USLC)

Over 18 years ago the Brisbane Universities decided to pool their skills, knowledge and influence by combining their purchasing power to take on the software vendors. The intention was to provide a forum where software licensing representatives (Mark Noonan@Griffith, Gabe Allom@QUT and Graeme McCowie@UQ) could network and exchange information beneficial to their organisations as they sought to improve the negotiations and contracts for ICT software licensing arrangements for their respective institutions.

This collaboration has matured through mutual cooperation and trust into a successful endeavour with participating Universities benefiting by achieving superior licensing agreements, pricing, terms and conditions. The Microsoft Campus subscription agreement provided the original impetus and now USLC is a well recognised group when it comes to software vendors wanting to negotiate with the tertiary education sector.

Conference presentations (SPUSC and Educause) raised the profile of the group with many universities across Australia joining the group and participating in activities. USLC also has links to the US Software Licensing group.

Now with CAUDIT Strategic Procurement support through Steve Johnston, USLC can provide key licensing information to its members. A USLC nominee sits on the CAUDIT Strategic Procurement Advisory Committee (SPAC) and provides a formal avenue for reporting and recommending software licensing offers and issues. USLC is a CAUDIT Community of Practice. <https://www.caudit.edu.au/uslc>

In 2016, the USLC moved to an Office 365 environment with its own domain (uslc.edu.au). All members have their own accounts and access to a full Office 365 environment and resources. The USLC uses SharePoint Online for document storage including meeting minutes, agendas, action items and lots more. USLC has regular meetings every 2 months (2nd Friday of odd numbered months) using Zoom hosted by CAUDIT.

We have vendors and resellers present new licence offerings, new contract deals and product updates to the group as the forum allows them to present their products effectively to the key licensing staff. The strength of the USLC is the ability to negotiate contracts as a group, state or nationally. USLC has run its own tenders through a lead university and provides support and critical feedback to CAUDIT led negotiations.

The group has had major successes in negotiations for Microsoft, Adobe, Macromedia, Symantec, VMWare and many other contracts. These negotiations have resulted in lower bulk pricing for the group members (Microsoft Campus), improved licensing conditions and a larger range of products offered (Adobe, VMWare), and developing improved site licence terms and conditions which help reduce costs. (SPSS, MatLab)

There are also non-cost saving advantages achieved by USLC that include successfully implementing processes used by other members and developing new ideas into practices through investigating whole of group requirements, reducing the demographic impact to non-capital city universities by providing group access to knowledge, resources, discussions and presentations therefore benefiting all Universities and providing the ability to simplify negotiations and modify agreements to suit higher education needs. The USLC provides networking opportunities for licensing staff to discuss offers, issues and opportunities with like-minded staff of other Universities.

As a CAUDIT Community of Practice, we have extended our invitation to members and contributors from all Australian and New Zealand Universities and other CAUDIT members.

The USLC has an executive group with Jeff Stafford (Chair) and Anne Cameron (Deputy Chair), Mick Bowen (Secretary), Mark Noonan and Emiliano Fissanoti (General Members) and they currently lead a group of over 90 members.

Contact Details

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